# 13.8 Billion



# 13.8 Billion

home care

All Images Shopping Forums News

About 13,830,000,000 results (0.38 seconds)

# Major Digital Trends How You Can Harness Them

April 2024







## Who Are We?



#### Transforming Businesses Online, Amplifying their Success

#### **Proceed Innovative**

- Working with 150 companies on their digital marketing strategy
- 2. Celebrating 16 years
- Managing Partner co-owner of Assisting Hands Franchise
- Started working with Assisting Hands 7 years ago
- 5. Currently working with **24** Assisting Hands franchise owners







## The Trends

1. Volatility

2. Brand Identity

3. Mobile Strong

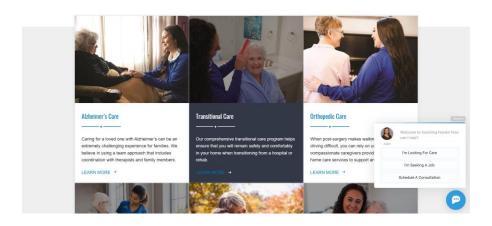
4. Harnessing Ai



#### Home Health Care in Kansas City, MO

Providing Senior Citizens and Adults with Disabilities with Quality In-Home Care

Assisting Hands Provides Customized Non-Medical In-Home Care Services For Seniors And Adults With Disabilities In The Kansas City Metropolitan Area











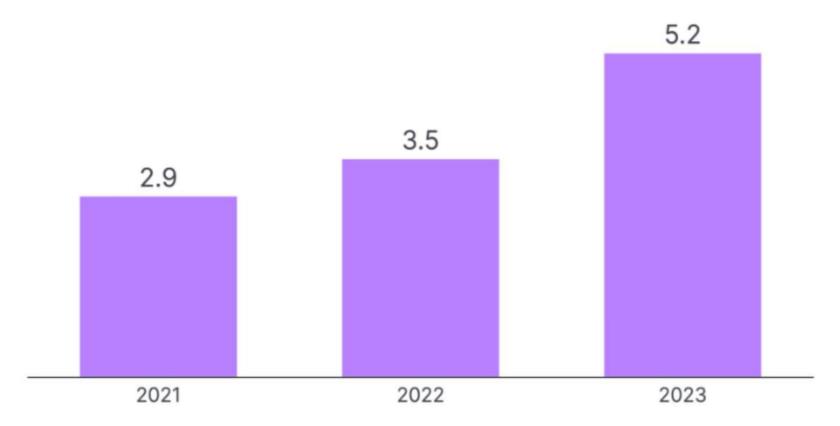
# Major Google Algorithm Updates in 2023

# Volatility in 3 Graphs



#### Yearly Google SERP Volatility Trend

Semrush Sensor Data





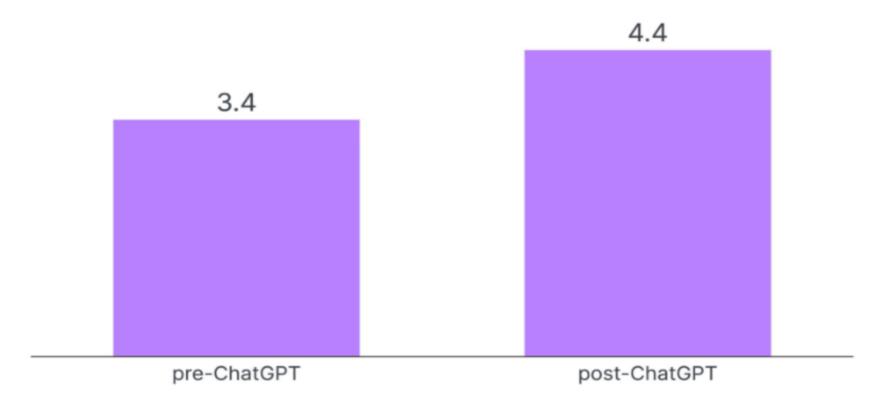


# Volatility in 3 Graphs



#### Google SERP Volatility vs ChatGPT Release

Semrush Sensor Data





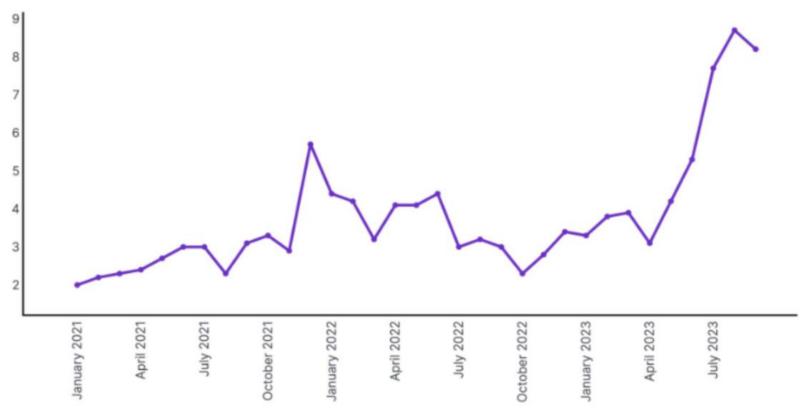


# Volatility in 3 Graphs



#### Monthly Google SERP Volatility Trend

Semrush Sensor Data







# Digital Marketing Success

How to measure success in the Digital Marketing Field



Google is placing more value on the identity of content, than ever before. Content that is linked to an individual will be more visible online.

### Strategies:

- 1. About Us Page
- 2. LinkedIn & Facebook
- 3. Reviews
- 4. Custom Images & Videos





Home Services ✓ Locations ✓ FAQs Contact Us ✓ Blog

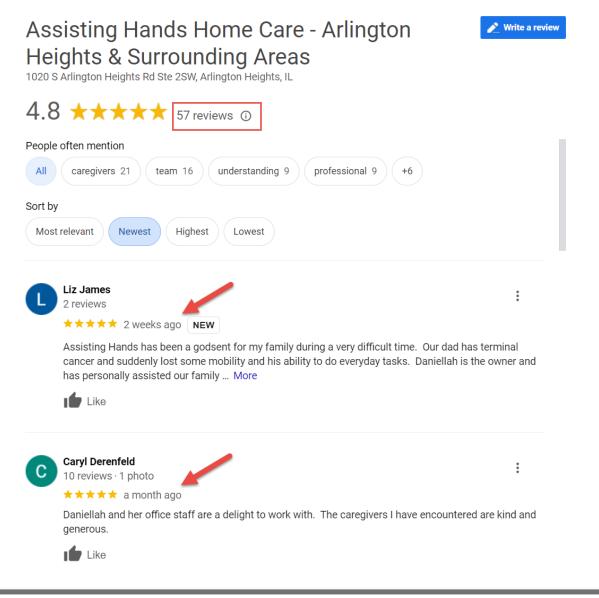
#### **President Of Assisting Hands Hudson County**

Abhi Mitra founded Assisting Hands Hudson County after recognizing the significant value of personalized and excellent care through family experience, specifically in caring for his grandmother. His expertise in program management, along with a genuine desire to make a positive difference in people's lives, motivates him to provide the same level of care that his grandmother received. He obtained an MS degree from Pace University, New York, and a Certificate of Executive Healthcare leadership from Cornell University, Ithaka, NY. Abhi efficiently manages tasks with kindness and intelligence, ensuring everyone feels comfortable and welcome. He excels in problem-solving and puzzles while maintaining smooth operations at the agency and ensuring everyone receives high-quality individualized care. His dedication to his work and compassionate nature greatly improves the quality of life for the seniors under his care, providing them with a comfortable and joyful environment. Abhi ensures the highest possible quality, providing reassurance to everyone. His dedication and caring nature contribute to creating a comfortable and joyful environment for those he assists. He enjoys biking, taking walks, and watching cricket with his family and friends.

















- 100% Satisfaction Guarantee
- Experts in 24-Hour and Live-In Care
- No Long-Term Contracts
- Care Managers Available 24/7
- High Caliber Caregivers
- Trusted by the Medical Community

#### Elderly Home Care Services In Lyndhurst, NJ

Assisting Hands Home Care provides elderly home care services to help seniors who have chosen to age in place in Lyndhurst, NJ and the surrounding areas of Hudson County. We provide personalized home care tailored to the specific needs of your loved ones. You can trust our licensed caregivers to provide exceptional elder care services while treating your elderly loved ones with the compassion and respect they deserve.





## **Bonus: Video Content**

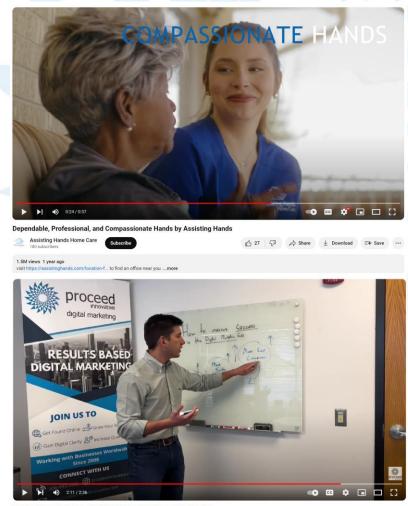
Videos for home care providers help establish their expertise, educate potential clients, and build trust.

#### Opportunities:

- Videos rank on Google search
- Keeps users engaged longer
- Grow your YouTube visibility

#### Strategies:

- Use franchise available content
- Record yourself presenting
- Animoto.com (Voiceover)



How to Measure Success in Digital Marketing | Proceed Innovative







# Percent of Users visit on a Mobile Device

# Mobile Friendliness

Every year, your potential clients are more comfortable making buying decisions exclusively over their mobile phone.

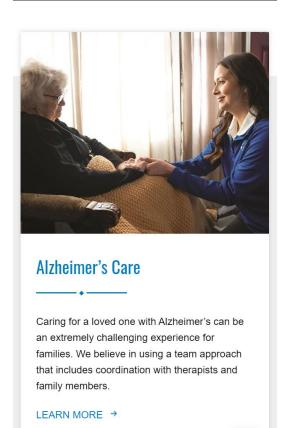
#### Trends:

- 19% YoY Growth vs 2023
- From users that converted, 74% were on a mobile device

#### Strategies:

- Check your website on a mobile device
- Load speed & appearance
- Always accessible phone number









# Dynamics of Digital Marketing

## A dynamic combination of related moving parts



Web Development
Speed Updates
Analytics Tracking
Reporting

#### **SEO**

On Page Mobile Local

#### CONTENT

Keyword Research Service Pages Blogs

#### **Enhance**

Google Ads
Press Release
Social Media









# **Chat GPT**





character.ai





# Grok





**Midjourney** 

# Artificial Intelligence

Use Ai to make your work more efficient, but don't use it to replace your work. In an era when everyone can use AI to generate content, the ones that will stand out will deliver experience, expertise, authority, and trust.

#### Pros:

- Research
- Idea Generation
- Social Media Captions
- Summarization
  - Blog, Video, LinkedIn

#### Cons:

- Low Quality Long Form Content
- Lack of Localization
- Recent Industry Changes
- Copyright Infringement

## **Actions**

Three things you can do today:

- 1. Google yourself, Google your competition
- 2. Review your website and ask yourself:
  - Is it personalized?
  - Is my "About Us" unique?
  - Am I utilizing video?
- 3. Get Quality Reviews





### Learn more at:

# https://www.proceedinnovative.com/AHHC

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